

Bonus Pastor Catholic College makes the switch and saves

Bonus Pastor Catholic College is a 'modern and visionary' college that has high prospects not just for the students but from everyone within its academic community. The institution is a specialist college in maths and computing, which calls for the blending of innovation and tradition.

Background

Bonus Pastor Catholic College is a 'modern and visionary' college that has high prospects not just for the students but from everyone within its academic community. The institution is a specialist college in maths and computing, which calls for the blending of innovation and tradition.

With a college committed to developing students' strengths and cultivating their talents, a solid administrative support system was fundamental. Tony Wheeler, Director of Data and ICT, was tasked with ensuring the department was running smoothly and cost efficiently. One of the areas pushing the budget was their business machines. The college had a mixed fleet of A4 and A3 laser printers, both colour and monochromatic. Costs of the laser printers were running high and consequently Bonus Pastor looked to Contrac, a certified Epson reseller, to provide a solution.

It pays to make the switch

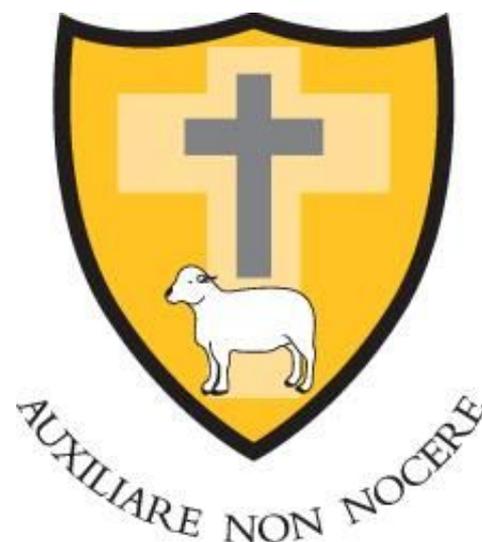
The certified Epson reseller knew that Epson's business inkjet printers would provide the solution to the problem posed to them. Aesthetically, the Epson Replaceable Ink Pack System (RIPS) printers that were proposed were appealing to Tony Wheeler, but furthermore, it was their exceptional performance and low ownership costs that secured their placement at Bonus Pastor.

The reseller replaced all of the Dell, Oki, and Xerox printers with Epson RIPS machines. There were seven Epson WorkForce Pro WF-R5190 DTW installed and eight Epson WorkForce Pro WF-R8590 DWTF. This managed suite of RIPS printers replaced the high volume printers and have the advantage of giving colour printing to those administrative departments that originally only had mono.

Both the WorkForce Pro WF-R5190 DTW and the WorkForce Pro WF-R8590 DWTF can yield up to 75,000 pages before the first ink replacement¹ and use up to 80 percent less power² than the competitive colour laser printers they replaced. The WorkForce Pro WF-R8590 DWTF also maintains this low energy consumption and still offers the added benefits of scanning, copying and faxing. This fosters an ecological and energy efficient workspace, which allows a sustainable solution for Bonus Pastor for years to come.

Bonus Pastor was able to arrange a rental agreement that would yield an incredible amount of mono prints and colour prints throughout the duration of the lease. With the installation of the Epson printers, Bonus Pastor was able to

Bonus Pastor Catholic College



We have been very impressed with the printers, the print quality is excellent, and they have proven to be robust and reliable.

Tony Wheeler

Director of Data and ICT

reduce its spend per annum by an incredible 70%.

Low maintenance; high performance

Additionally, the costs for these printers over the course of one year will be approximately one third of what the college was paying previously for consumables. These consumables included types of maintenance such as toner, fusers, kits, etc. The IT support team also has required little intervention into the upkeep and daily care for these printers.

The printers were also equipped with the Epson Device Admin software which allows the college to see at a glance, the status of all the printers, which makes it very easy to see which printers need to have ink replaced. It gives them the opportunity to stay ahead of any maintenance and properly budget their costs. The Epson Device Admin software also produces scheduled reports detailing printer usage and supply status.

A future of versatility and productivity

The college has been very impressed with the printers as well as the excellent print quality. Tony Wheeler says that the entire fleet has proved to be 'robust and reliable'. And the advantages continue to benefit their administrative workplace. The additional features they have brought to some offices, such as scanning and copying, have made for efficient and productive work areas. Condensing these features cuts down on time and money that lets Bonus Pastor focus on encouraging and celebrating students' achievements.

Switching from laser to business inkjet printers minimised their impact on the environment as well as their budget. Epson WorkForce Pro RIPS printers are the ultimate administrative machines, now Bonus Pastor can now comfortably rely on the connectivity and flexibility of their new fleet.

1. Approx. page yield. Actual yield will vary depending on images printed and usage conditions. For more information visit www.epson.eu/pageyield.

Key Facts

75% maintenance cost savings

70% operating cost savings

Switch to business inkjet from laser

7 x Epson WorkForce Pro WF-R5190 DTW

8 x Epson WorkForce Pro WF-R8590 DWTF

All printers equipped with Replaceable Ink Pack System (RIPS) technology

www.bonuspastor.co.uk/